



Insurance Committee

NASSAU COUNTY

MAY 13TH, 2020



Agenda

Benefit Administration Quotes

Scheduling of Aetna Annual Review

Benefit Administration Systems

RFP Response Tracker

Group: Nassau County

Anniversary: January 1

Proposal Deadline: April 2020

Carrier/Vendor Name	Average Client Size	Mobile App?	Enrollment Forms population?	Years of Employee Data Stored?	Munis Integration?	Is a Data Templated required for uploads?
PlanSource	525	Yes	Case Specific	Follows customer privacy laws	Yes	Yes
bSwift / Apprize	1200	Yes	No	No limit	Yes	Yes
Web Benefits Design	970	No	Yes	5	No	Yes
BeneLogic	3100	No	No	Lifetime of Contract	Not currently	Yes

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Carrier/Vendor Name	EDI files within system or outsourced?	Dependent Documentation Management?	System supports eligibility drivers?	System supports Wellness credits from Third Party?	Custom Questions?	System supports HSA ER contributions based on plan and tier?
PlanSource	Internal	Yes	Yes	Yes	Yes	Yes
bSwift / Apprize	Internal	Yes	Yes	Yes	Yes	Yes
Web Benefits Design	Internal	Yes / Addt'l cost	Yes	Yes	Yes	Yes
BeneLogic	Internal	Yes / Addt'l cost	Yes	Yes	Yes	Yes

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Carrier/Vendor Name	System integrates with voluntary/worksites products?	Is there a subsidy?	Provides assistance with manipulating existing and historical data?	Add'l costs for changes post-implementation/go-live?
PlanSource	Yes	Yes with Boost Carriers	Yes	Yes (if outside original scope)
bSwift / Apprize	Colonial and Aetna	No exclusive deals but subsidies do exist with other clients	Yes / 1 yr of data	Yes (if outside original scope)
Web Benefits Design	Yes	Depends on carriers	Yes / Add'l cost	Yes (if outside original scope)
BeneLogic	Possibly	No partnerships / Broker or Client Responsibility	Yes / Add'l cost	Yes

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Carrier/Vendor Name	System Generated BCS (Example Provided)	System allows EEs to see paycheck impacts?	System email messages trackable?	Admin/EE attach documents to EE record?
PlanSource	Yes	Yes	Yes	Yes
bSwift / Apprize	Yes	Yes	Yes	Yes
Web Benefits Design	Yes	Yes	Yes	Yes
BeneLogic	Yes	Yes	Yes	Yes

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Carrier/Vendor Name	Admin notified when docs are uploaded?	Is OE support available?	Admin access to password?	Info saved mid-enrollment if EE logs out of system?	Flexibility with reporting?	Reporting tool system integrated or via third party?
PlanSource	Yes	Yes	Reset Only	Yes	Yes	System Integrated
bSwift / Apprize	Yes	AE Only	Reset Only	Yes	Yes	System Integrated
Web Benefits Design	Yes	Yes	Reset Only	Demographic, Dependent & Beneficiary Info only	Yes	System Integrated
BeneLogic	Yes	Yes	Reset Only	Yes	Yes	System Integrated

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Carrier/Vendor Name	Product Video Provided?	Demo Available?	Ongoing Fees - Benefits Administration	Ongoing Fees - Consolidated Billing (Optional)	Estimated First Year Cost - Standard Services (not including Consolidated Billing)	Estimated Renewal - Standard Services (not including Consolidated Billing)	Rate Guarantee
PlanSource	Yes	Yes	\$1.50	\$2.50	\$34,250	\$14,400	3
	Boost Carrier Discount Applied					Renewal rate assumes no Boost carrier change	
bSwift / Apprize	Yes	Yes	\$3.90	\$0.75	\$49,900	\$45,400	3
Web Benefits Design	No	Yes	\$4.00	\$1.00	\$52,210	\$49,560	
BeneLogic	Yes	Yes	\$2.25	\$75 per line of coverage per month	\$33,500	\$31,100	3
			\$1,500 monthly minimum			Add \$4,000 after 2021 renewal	(2) 1 year options

Aetna Annual Review

Scheduled to take place remotely

Target date of May 28, 2020



Questions & Comments

Thank You!