



COUNTY OF VOLUSIA, FLORIDA

PURCHASING DIVISION

123 W. Indiana Ave

DeLand, FL 32720-4608

Telephone: (386) 943-7009 Fax: (386) 740-5158

E-mail: akokitus@volusia.org

Master Agreement Renewal Request

To: Bound Tree Medical, LLC	From: Andrew Kokitus
Attn: Rhiannon Greene	Date: 4/7/2022
E-Mail: submitbids@boundtree.com	
Subject: Renewal of Master Agreement for Medical Supplies, ITB 18-B-43AK. MA #20320A	

MESSAGE: The current Master Agreement **expires 7/12/2022** . The County would like to extend the above-mentioned Master Agreement until 7/12/2023 at the same prices, terms and conditions. Please notify us of your willingness to extend this agreement by having an authorized person sign this form and returning it to my attention.

In order for the above Master Agreement to be extended, the County also requires a current ACORD insurance form identifying the solicitation number or project name and Purchasing Agent/contact and naming Volusia County as an additional insured.

Thank you for your prompt reply.

X Yes, we are interested in doing business with the County, as outlined above.

 No, we are not interested in doing business with the County, as outlined above.

Authorized Signature  Date 04/12/2022

Firm's address: Bound Tree Medical, LLC
5000 Tuttle Crossing Blvd.
Dublin, OH 43016

Email address: submitbids@boundtree.com

Please return to Andrew Kokitus via email: akokitus@volusia.org or fax (386) 740-5158

If you have any questions regarding this communication, please don't hesitate to contact me at the numbers or e-mail address indicated above.



Master Agreement

NO. 555 20320A - 1

TERM: 2021-07-12 to 2022-07-12

Page 1 of 2

Date Issued: 07/16/2021

Vendor contact: Name: Bethany Moore Phone: 800-533-0523 Ext.: E-mail: bmoore@boundtree.com		County contact: Name: MARK WOLCOTT Phone: 386-740-5201 Ext.: 2906 E-mail: MWolcott@volusia.org		Bill To: County of Volusia AS REQUIRED BY USING DEPARTMENT VOLUSIA COUNTY, FL 32720
Vendor Name: BOUND TREE MEDICAL, LLC 5000 Tuttle Crossing Blvd DUBLIN, OH 43016		Vendor No. 02092500050		Ship To: AS REQUIRED BY USING DEPARTMENT VOLUSIA COUNTY, FL 32720
Solicitation Number: 18-B-43AK 8851 Award Date: 2021-06-22 Award Authorization: COUNCIL		Purchasing ANDREW KOKITUS Phone: 386-943-7009 Ext.: E-mail: akokitus@volusia.org Payment Terms: Net 45 Days, FOB Dest, Freight allowed		
Document Description: MEDICAL SUPPLIES				

Line Item	Commodity Code	Unit	Description	Unit Price or Contract Amount
1	25726	EA	Pricing per the attached fixed percentage list	0.000000

Pam Wilsky, CPPO, CPPB
Purchasing & Contracts Director

County of Volusia
Sales Tax Exemption Number
85-8012622393C-9

Remainder of page is blank

A delivery order is required for the release of items / services from the referenced Master Agreement. If a solicitation number is referenced then the terms and conditions of said solicitation become part of the Master Agreement. Deviation from prices stated is not permitted without a signed corrected Change Order.

If vendor terms and conditions conflict with County of Volusia Terms and Conditions, the County's Terms and Conditions prevail. See reverse side for terms and conditions.

Attachment B
Fixed Percentage Off List Price

Attachment B
Fixed Percentage Off List Price

Vendor Name:

Bound Tree Medical, LLC



Product Manufacturer Name	% Fixed Discount	Product Manufacturer Name	% Fixed Discount
Shiptop Medical Technologies	N/A	Triad	N/A
Shredder	N/A	Tri-anim	30%
Smiths Medical ASD (Portex)	30%	Trinity Laboratories	N/A
Snowbird Mountain Gear	N/A	TW Medical	N/A
Splash Shield	30%	Underwater Kinetics	N/A
Sporicidin International	N/A	Unomedical (Maersk Medical)	N/A
Star	N/A	VentLab	30%
SSCOR	15%	Venillo Medical	N/A
Statcorp	N/A	Vermont Medical	N/A
Stearns Manufacturing	30%	Victor Medical	N/A
Steriliz (USA)	N/A	Vortran	28%
Sun-Med	35%	Watemed	N/A
Sumitro Medical (DeVilbiss)	30%	Wenver & Company	N/A
Superior	N/A	Welch Allyn	30%
Surgical Specialties	N/A	Western Medica	N/A
Surplance	35%	WestMed	30%
Surplube	N/A	Wat Prüf	N/A
Sween Corp.	N/A	Wholesale Tape	N/A
Swift First Aid	N/A	Winsfield Ind.	N/A
Syrex-Napfume	N/A	Wolfe Tomy Medical	N/A
Tac Laboratories	N/A	Yankhauser	N/A
Tech+Med Industries	N/A	Zefon Medical Products	N/A
Techstyles, Inc.	30%	Zoll	28%
Teledyne Analytical Instruments	N/A		
Terumo	30%		
Teva	N/A		
The Battery Bank	30%		
Thermo	N/A		
Thin Red Line	N/A		
Thomas	25%		
Tidi	30%		
Timely Medical Innovations	N/A		
Timely Medical Device	N/A		

Page 4 of 5

Vendor Name:

Bound Tree Medical, LLC

[illegible]

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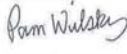

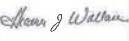



Medical Supplies
Exhibit A - Price List REVISED



Item #	Item Description	VENDOR NAME		Unit cost per unit, quantity, box	Revision (P.O. number, date) 1 (after approval)	Additional Information (including revision P.O. number, date, or letter to the unit of measure)	Revised Unit Meas'd U/C
		Unit	Est. Price (\$)				
1	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
2	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
3	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
4	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
5	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
6	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
7	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
8	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
9	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
10	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
11	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
12	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
13	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
14	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
15	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
16	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
17	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
18	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
19	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
20	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
21	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
22	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
23	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
24	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
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26	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
27	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
28	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
29	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
30	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
31	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
32	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
33	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
34	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
35	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
36	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
37	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
38	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
39	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
40	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
41	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
42	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
43	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
44	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
45	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
46	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
47	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
48	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
49	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00
50	Inductiva Path 4 x 4 (4000)	box	1.00	10/10/01	10/10/01	1.00	1.00

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Date: 06/22/2021		AGENDA ITEM		Item: 10	
<input type="checkbox"/> Ordinance	<input type="checkbox"/> Resolution	<input type="checkbox"/> Budget Resolution	<input checked="" type="checkbox"/> Other		
County Goals					
<input type="checkbox"/> Thriving Communities	<input type="checkbox"/> Economic & Financial Vitality	<input type="checkbox"/> Excellence In Government	<input checked="" type="checkbox"/> NA		
Department: Public Protection Division: Emergency Medical Services					
Subject: Renewal of agreements for medical supplies, ITB 18-B-43AK.					
Bythwood, Patricia Director Approval 	Pamela Wilsky 	Legal Heather Wallace Assistant County Attorney 	County Manager's Office Ryan Osowski Chief Financial Officer 		
Jason Brady Director Emergency Medical Services 	Aaron Van Kleef 	Approved as to Form and Legality			
Division Approval					
Council Action: Approved as Recommended					
Modification:					
Fund Number(s): 002 Emergency Medical Services 999 Various	Description: 002-555-1000-5511 (Expenditure: Medical and Surgical Supplies) Various divisions including Fire Services and Human Resources (Expenditure: Medical and Surgical Supplies)				Amount: \$1,200,000.00 \$52,000.00
Total Item Budget: \$1,252,000.00					
Staff Contact(s) Joe Pozzo			Phone: 386 740	Ext. 5120	16620
Summary/Highlights: On July 7, 2018, the county council awarded agreements for medical supplies to Concordance Healthcare Solutions, LLC; Bound Tree Medical, LLC; Henry Schein, Inc.; QuadMed; ICMC Healthcare Technology Group; and POSS, LLC. Concordance Healthcare Solutions, LLC has since been acquired by Bound Tree Medical, LLC. The original term was for three years with two one-year renewals. There are no changes to the terms and conditions and staff recommends approval of the first one-year renewal with the above vendors. The estimated annual expenditures are approximately \$1,252,000. Historical expenditure data is attached.					
The contracts and applicable exhibits are available for review in the purchasing and contracts division.					

File Number: 8851

Page 2 of 2

Recommended Motion: Approval



COUNTY OF VOLUSIA, FLORIDA

PURCHASING DIVISION

123 W. Indiana Ave

DeLand, FL 32720-4608

Telephone: (386) 943-7009 Fax: (386) 740-5158

E-mail: akokitius@volusia.org

Master Agreement Renewal Request

To: Bound Tree Medical, LLC
 Attn: Rhiannon Greene
 E-Mail: submitbids@boundtree.com
 Subject: Renewal of Master Agreement for Medical Supplies, ITB 18-B-43AK, MA #20320

From: Andrew Kokitus
 Date: 4/16/2021

MESSAGE: The current Master Agreement expires 7/12/2021. The County would like to extend the above-mentioned Master Agreement until 7/12/2022 at the same prices, terms and conditions. Please notify us of your willingness to extend this agreement by having an authorized person sign this form and returning it to my attention.

In order for the above Master Agreement to be extended, the County also requires a current ACORD insurance form identifying the solicitation number or project name and Purchasing Agent/contact and naming Volusia County as an additional insured.

Thank you for your prompt reply.

☒ Yes, we are interested in doing business with the County, as outlined above. **With proposed price increases*

☐ No, we are not interested in doing business with the County, as outlined above.

Authorized Signature [Signature] Date 04/26/2021

Firm's address: Bound Tree Medical, LLC
5000 Tuttle Crossing Blvd.
Dublin, OH 43016

Email address: submitbids@boundtree.com

Please return to Andrew Kokitus via email: akokitius@volusia.org or fax (386) 740-5158

If you have any questions regarding this communication, please don't hesitate to contact me at the numbers or e-mail address indicated above.

Budget 2-1



April 26, 2021

County of Volusia
 Purchasing Division
 123 W. Indiana Ave.
 DeLand, FL 32720

RE: COUNTY OF VOLUSIA Renewal Bound Tree 2021-2022

To Whom It May Concern:

Bound Tree would like to move forward with the renewal of the above contract for the renewal period of July 13, 2021 through July 12, 2022. Prior to the renewal going into effect, it is vital to discuss price increases.

We have received notification of price increases from multiple manufacturers that recently took effect. These were nationwide increases, not just increases for Bound Tree. There are multiple items on the contract effected by these increases. We are willing to request that our contract prices be amended to reflect the manufacturer increases.

In addition to the updated pricing for contracted items, we are willing to continue offering all of the current percent discounts off of the manufacturers from the Bound Tree catalog as original agreed to at the start of the contract.

Please let me know on or before May 31, 2021 if this request is approved or not approved. No changes in pricing will occur on the bid without your approval. Please review the additional sheets attached for current pricing and increases associated with this contract.

To the extent the pricing is not acceptable, Bound Tree Medical is willing to remove such product off the contract during the applied renewal period of July 13, 2021 through July 12, 2022.

If you have any questions regarding this renewal, our contact information is below.

Sincerely,

Shawn Murphy
 Account Manager
 478.213.4783
Shawn.Murphy@boundtree.com

Chad Truini
 Senior Pricing Analyst, Bids & Contracts
 800.533.0525 x 5235
Chad.Truini@boundtree.com

Item List for Volusia County
 ITB 18-B-43AK

Item	Description	Unit	Current Price	Proposed Price	Manufacturer
1	100% Pure Medical Grade Latex	Box	\$ 2.50	\$ 2.50	Bound Tree Medical, LLC
2	100% Pure Medical Grade Latex	Box	\$ 2.50	\$ 2.50	Bound Tree Medical, LLC
3	100% Pure Medical Grade Latex	Box	\$ 2.50	\$ 2.50	Bound Tree Medical, LLC
4	100% Pure Medical Grade Latex	Box	\$ 2.50	\$ 2.50	Bound Tree Medical, LLC
5	100% Pure Medical Grade Latex	Box	\$ 2.50	\$ 2.50	Bound Tree Medical, LLC
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57	100% Pure Medical Grade Latex	Box	\$ 2.50	\$ 2.50	Bound Tree Medical, LLC
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59	100% Pure Medical Grade Latex	Box	\$ 2.50	\$ 2.50	Bound Tree Medical, LLC
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61	100% Pure Medical Grade Latex	Box	\$ 2.50	\$ 2.50	Bound Tree Medical, LLC
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72	100% Pure Medical Grade Latex	Box	\$ 2.50	\$ 2.50	Bound Tree Medical, LLC
73	100% Pure Medical Grade Latex	Box	\$ 2.50	\$ 2.50	Bound Tree Medical, LLC
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75	100% Pure Medical Grade Latex	Box	\$ 2.50	\$ 2.50	Bound Tree Medical, LLC
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77	100% Pure Medical Grade Latex	Box	\$ 2.50	\$ 2.50	Bound Tree Medical, LLC
78	100% Pure Medical Grade Latex	Box	\$ 2.50	\$ 2.50	Bound Tree Medical, LLC
79	100% Pure Medical Grade Latex	Box	\$ 2.50	\$ 2.50	Bound Tree Medical, LLC
80	100% Pure Medical Grade Latex	Box	\$ 2.50	\$ 2.50	Bound Tree Medical, LLC
81	100% Pure Medical Grade Latex	Box	\$ 2.50	\$ 2.50	Bound Tree Medical, LLC
82	100% Pure Medical Grade Latex	Box	\$ 2.50	\$ 2.50	Bound Tree Medical, LLC
83	100% Pure Medical Grade Latex	Box	\$ 2.50	\$ 2.50	Bound Tree Medical, LLC
84	100% Pure Medical Grade Latex	Box	\$ 2.50	\$ 2.50	Bound Tree Medical, LLC
85	100% Pure Medical Grade Latex	Box	\$ 2.50	\$ 2.50	Bound Tree Medical, LLC
86	100% Pure Medical Grade Latex	Box	\$ 2.50	\$ 2.50	Bound Tree Medical, LLC
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96	100% Pure Medical Grade Latex	Box	\$ 2.50	\$ 2.50	Bound Tree Medical, LLC
97	100% Pure Medical Grade Latex	Box	\$ 2.50	\$ 2.50	Bound Tree Medical, LLC
98	100% Pure Medical Grade Latex	Box	\$ 2.50	\$ 2.50	Bound Tree Medical, LLC
99	100% Pure Medical Grade Latex	Box	\$ 2.50	\$ 2.50	Bound Tree Medical, LLC
100	100% Pure Medical Grade Latex	Box	\$ 2.50	\$ 2.50	Bound Tree Medical, LLC

Item List for Volusia County
Medical Supplies
ITB 18-B-43AK

Item #	Product Name	Quantity	Unit Price	Total Price	Manufacturer
15	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
16	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
17	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
18	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
19	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
20	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
21	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
22	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
23	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
24	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
25	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
26	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
27	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
28	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
29	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
30	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
31	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
32	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
33	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
34	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
35	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
36	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
37	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
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39	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
40	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
41	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
42	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
43	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
44	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
45	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
46	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
47	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
48	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
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60	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
61	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
62	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
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100	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect

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ITB 18-B-43AK

Attachment B
Fixed Percentage Off List Price
Vendor Name:

Bound Tree Medical, LLC



Product Manufacturer Name	% Fixed Discount	Product Manufacturer Name	% Fixed Discount
3M	30%	Blommedix	30%
Aaron Medical	N/A	Bio Nova	N/A
Abbot	N/A	Bowman Medical Products	30%
Abbott	30%	Brunswick Biomedical	N/A
Aoma	30%	BurnFree Products	30%
Adi-O-Vial	N/A	Burton Medical	N/A
ADD Prospect	30%	Caradine	N/A
Advantase Medical	N/A	Care Line	30%
Aero Company	N/A	Cast Products	30%
Alliance Medical	N/A	Cath-Wrap	N/A
Allied Healthcare	35%	Cavacode	N/A
Alloha-Proto	30%	Centennial Products	N/A
Alpine	N/A	Certified Safety Manufacturing	30%
Ambu	38%	CFI, Inc. (Life Mask)	28%
Ambu-Perit	38%	Chaston	N/A
AMBU	38%	Chord Engineering	N/A
Ames	N/A	Chronimed	N/A
Amelino Amara	30%	Coloplast/Sween	N/A
Anatomical Chart Company	N/A	Compliance Medical	30%
Anthony Medical Products	N/A	Connard	38%
Argyle	N/A	Cook	30%
Ashland Mills	N/A	Corpack Medsystems (BLD)	N/A
B & B Medical	N/A	Covetdin	30%
B & B Medical	N/A	Cumberland Swan	N/A
B Braun Medical	42%	Curoplex	40%
Bectel-Stat	N/A	Cypress Medical	N/A
Bellard	N/A	Day Laboratories	N/A
Banta Healthcare	N/A	DHD Healthcare	N/A
Card Parker	N/A	DHD Healthcare (Pegasus)	N/A
Casualty & Lomb	N/A	Diamond Products	N/A
Celast	40%	Digi-Safety	N/A
Cel Corporation	30%	Diversified Disposables	N/A
Celcor	N/A	Doctors Research Group	N/A
Celco International	N/A	Donovan Industries	N/A
Celco, Inc. (Sims)	N/A	Duke Corp.	30%
CD	35%	Duraclear	N/A
CD	N/A	Dynarex	30%
Bedford/Dickenson	35%	E M Innovations	N/A
Bedford Laboratories	N/A	E. Fouquier	N/A
Bemis	30%	Easy-Go-Vial	N/A
Berman	N/A	Eco-Flex	N/A
Beshaw Medical	N/A	Ecobio Professional Products	30%
Bio-Detek	30%	Emergency Medical Instruments (EMI)	N/A
Biolife	N/A	Emergency Prods & Research (EP&R)	30%
BMP	N/A	Impact Instrumentation	N/A
Engineered Medical Systems	30%	IMS	32%
Entelmedical	N/A	IMS/Amphastar	32%
Ethox	30%	Infection Control Technology	N/A
EValuMed	N/A	INFU-SURG	N/A

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Item List for Volusia County
Medical Supplies
ITB 18-B-43AK

Item #	Product Name	Quantity	Unit Price	Total Price	Manufacturer
101	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
102	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
103	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
104	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect
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200	IV Extension set - 7' Medisect	1750	\$1.00	\$1,750.00	Medisect

ITB 18-R-03AK

Attachment B
Fixed Percentage Off List Price

Vendor Name:

Bound Tree Medical, LLC



Product Manufacturer Name	% Fixed Discount	Product Manufacturer Name	% Fixed Discount
Moore Medical	N/A	Precision Dynamics	28%
Morison Medical	30%	Precision Medical	30%
Moran	28%	Premium Plastics	N/A
Molten Medical Distribution	30%	Prestige Medical	30%
MPI Outdoors	N/A	Pride of Florida	N/A
USA Patient Monitoring	N/A	Progressive Medical International	N/A
Mullisorb Technologies	N/A	Promar Industries	N/A
Murphy Et Tube	N/A	Propper Manufacturing	N/A
Nasco	22%	Protective-Jelco	N/A
National Webbing Products	N/A	Q-Teknologies	N/A
Needle Safety Supply	N/A	R & B Fabrications	30%
Neigor	N/A	R & D Ballistics	30%
Nao Tech	N/A	Rapid Deployment Products	30%
Nectech Products	30%	Recess Manufacturing	N/A
New Medical Technology	N/A	Rearo-Med Systems	30%
New United Distributing Co.	N/A	Respiratory Distributors	N/A
Nina	N/A	Respiratory Ventilator Products	N/A
Niroderam	N/A	Resprionics	N/A
Nomlin Medical	N/A	Reusch	30%
Northern American Rescue	26%	Revinat Corporation	N/A
NurMax Products	N/A	Rico Suction Lites	30%
O2 Solutions	N/A	Roc Hampton Medical	N/A
Omega Medical	N/A	Safesafe of America	30%
Omni Therm	N/A	Safety Equipment Company	N/A
Omron Healthi	N/A	Safety International	30%
O-two Medical Technologies	30%	SelfGuard Medical Products	N/A
Owen Mumford	30%	Self-T-Vac	N/A
Pacific Safety Products	N/A	Sege	N/A
Paddock Laboratories	N/A	Salter Labs	30%
Para Pac	N/A	Sant-Cloths Plus	30%
Parker Laboratories	30%	Saunders Manufacturing	30%
Parul Dublin Company	N/A	Sasberg Company	N/A
PD	N/A	Sears Compliance	30%
Pelican Products	30%	Shengrad	N/A

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DocuSign Envelope ID: AE9191A2-6D5A-42F0-A2C1-C6CDE9BDCC6C

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Attachment B
Fixed Percentage Off List Price

Vendor Name:

Bound Tree Medical, LLC

[illegible]

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Attachment B
Fixed Percentage Off List Price

Vendor Name:

Bound Tree Medical, LLC



Product Manufacturer Name	% Fixed Discount	Product Manufacturer Name	% Fixed Discount
Shiboret Medical Technologies	N/A	Triad	N/A
Shneider	N/A	Trinam	30%
Smiths Medical ASD (Portex)	30%	Trinity Laboratories	N/A
Snowbird Mountain Gear	N/A	TW Medical	N/A
Splash Shield	30%	Undervater Kinetics	N/A
Sporicidin International	N/A	Unomedical (Marsak Medical)	N/A
Spray	N/A	Vanitab	30%
SSCOR	15%	Verillo Medical	N/A
Stalcor	N/A	Vermont Medical	N/A
Steama Manufacturing	30%	Victor Medical	N/A
Sterilix (USA)	N/A	Vortran	28%
Sun-Med	35%	Walstead	N/A
Surtec Medical (DeVilbiss)	30%	Weaver & Company	N/A
Survivor	N/A	Welch Allyn	30%
Surgical Specialties	N/A	Western Medical	N/A
Surplience	35%	WestMed	30%
Surplube	N/A	Wet Pruf	N/A
Sween Corp.	N/A	Wholesale Tape	N/A
Swift First Aid	N/A	Winfield Ind.	N/A
Synex-Medline	N/A	Wolfe Tory Medical	N/A
Tec Laboratories	N/A	Yankhauser	N/A
Tech-Med Industries	N/A	Zefon Medical Products	N/A
Techstyles, Inc.	30%	zoli	28%
TeleDyne Analytical Instruments	N/A		
Terumo	30%		
Teva	N/A		
The Battery Bank	30%		
thermo	N/A		
thin Red Line	N/A		
Thomas	25%		
Timco	30%		
Timely Medical Innovations	N/A		
Tinker Medical Devices	N/A		

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Table 1. *Summary of the results of the 1997-1998 survey of the prevalence of *Salmonella* in the faeces of cattle, sheep and horses in the north of Scotland.*

To Whom It May Concern,

In response to your bid request, Bound Tree Medical is pleased to offer 30% off of the prices on supplies for all other manufacturers available on www.boundtree.com and not specifically listed on this bid. For product information and Bound Tree Item numbers, please refer to the current Bound Tree Medical Emergency Medical Product Catalog.

In order to provide a percentage off list discount, it is necessary for Bound Tree to exclude certain product categories or manufacturer products. This is largely due to the cost variability of these items as a result of market demand and raw material costs.

Products excluded from the percentage off bid include the following:

Manufacturers Excluded	Product Categories Excluded
Ferno Washington	Custom Kits
Z-Medica (QuikClot)	Preventative Maintenance
Simulabs	Service Contracts
Cardio Partners	Capital Equipment
Thermal Angel	King Vision
KingFisher Medical	Rebus Buckles
	Inventory & Secure Storage Systems
	Surgeologic Airways and Kits

We are pleased to provide you with a competitive bid for the emergency medical supplies and equipment that you are seeking. Please contact our Bids and Contracts Department at 800-533-0523 with any questions. Thank you.

Sincerely,

Chad Trulini

Chad Truini
Pricing Analyst, Bid & Contracts