

COUNTY OF VOLUSIA, FLORIDA PURCHASING DIVISION 123 W. Indiana Ave DeLand, FL 32720-4608 Telephone: (386) 943-7009 Fax: (386) 740-5158 E-mail: akokitus@volusia.org

## **Master Agreement Renewal Request**

To:	Bound Tree Medical, LLC	From:	Andrew Kokitus
Attn:	Rhiannon Greene	Date:	4/7/2022
E-Mail:	submitbids@boundtree.com		
Subject:	Renewal of Master Agreement for Medical		
	Supplies, ITB 18-B-43AK. MA #20320A		

MESSAGE: The current Master Agreement expires 7/12/2022. The County would like to extend the above-mentioned Master Agreement until 7/12/2023 at the same prices, terms and conditions. Please notify us of your willingness to extend this agreement by having an authorized person sign this form and returning it to my attention.

In order for the above Master Agreement to be extended, the County also requires a current ACORD insurance form <u>identifying the</u> <u>solicitation number or project name and Purchasing Agent/contact and</u> <u>naming Volusia County as an additional insured.</u>

Thank you for your prompt reply.

X Yes, we are interested in doing business with the County, as outlined above.

No, we are not interested in doing business with the County, as outlined above.

Authorized Signature	Man	Date 04/12/2022
Firm's address:	Bound Tree Medical, LLC	_
	5000 Tuttle Crossing Blvd.	

Email address: submitbi

s: submitbids@boundtree.com

Dublin, OH 43016

Please return to Andrew Kokitus via email: akokitus@volusia.org or fax (386) 740-5158

If you have any questions regarding this communication, please don't hesitate to contact me at the numbers or e-mail address indicated above.



# Master Agreement

TERM: 2021-07-12 to 2022-07-12

Page 1 of 2

NO. 555 20320A - 1

Date Issued: 07/16/2021

Vendor contact: Name: Bethany Moore Phone: 800-533-0523 E-mail: bmoore@bound	Ext.:	Phone:	MARK WOLCOTT	ct.: 2906	Bill To: County of Volusia AS REQUIRED BY USING DEPARTMENT VOLUSIA COUNTY, FL 32720
Vendor Name: BOUND TREE MEDICAL, LLC 5000 Tuttle Crossing Blvd DUBLIN, OH 43016	Vendor No.	02092500050		Ship To: AS REQUIRED BY USING DEPARTMENT VOLUSIA COUNTY, FL 32720	
Solicitation Number: Award Date:	18-B-43AK 8851 2021-06-22		Purchasing Phone: E-mail:	ANDREW 386-943-70 akokitus@	009 <b>Ext:</b>
Award Authorization:	COUNCIL		Payment Terms:	Net 45 D	ays, FOB Dest, Freight allowed
Document Description MEDICAL SUPPLIES	:	-			

Line Item	Commodity Code	Unit	Description	Unit Price or Contract Amount
1	25726	EA	Pricing per the attached fixed percentage list	0.000000
	3 G 3		5	

Poim Wilshy

Pam Wilsky, CPPO, CPPB Purchasing & Contracts Director

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County of Volusia Sales Tax Exemption Number 85-8012622393C-9

14

A delivery order is required for the release of items / services from the referenced Master Agreement. If a solicitation number is referenced then the terms and conditions of said solicitation become part of the Master Agreement. Deviation from prices stated is not permitted without a signed corrected Change Order. If vendor terms and conditions conflict with County of Volusia Terms and Conditions, the County's Terms and Conditions prevail. See reverse side for terms and conditions.

### DocuSign Envelope ID: D06335E4-03DF-4874-9491-770C8838CBF2

ITB 18-8-43AK

DdcuSign Envelope ID: AE9191A2-6D5A-42F0-A2C1-C6CDE9BDCC6C

Vendor Name:

Purchase Order (PO) or Master Agreement (MA) Terms	and Conditions
Providing any good or service constitutes acceptance of this entire PO or M/ In the event this document is issued based on a solicitation or quote, the terms solicitation or quote prevail.	A without exception. and conditions of the
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Assessments, Production/deeparts partchards are read of this PO or MA may be tasked for compliance with semilations, litere delivered on In combinitions with the special may be neglected and contained at the Provide's surgess. These takes and terms of delivered by the states you date specials in the accorded time endor PO or MA may be producted at the special contained and the provide's surgess. These takes are not delivered by the states you date specials in the accorded time endor PO or MA may be concenting at of Cut, request by ether party bPO to encode the order at no cost.

Country, Tiles and risk of laws shall pass when items have been received, inspected, and accepted by County of Volusia ("County"). All associated shipping, insurance, and other received in the beam and the beam and the second statement of the sec
Discriptions, Previous shall give County 30 (heiry) days alwance notice of a discriptional tamp(s) so that County can purchase additional parenties of discontinued item). Cause must give exists supercent of relationsmitor). If they exceed pervision are fail to have quality from, Ri, or function of the discretional line. This is of the exceeder pervision are failed and the county can be added
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Commiss Less State Conversions, The PO or MA shall be governed by the laws of the State of Floride and venue for any Rightion arising from this PO or MA shall be in the Commission Pointer, and any terminal be non-any. Preventer shall comply with all applicable laws and regulations.
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bilicity, All onlines given by one party to the other party under this PO or MA shall be delivered to the randomy party's address set forth on this PO ethan's haird, qualified section, or email and shall be addressed to the Purchasing and Contracts Deportment, 123 West Matter Avenue, All POC police, Relation, 2022 or providences, 123 West Matter Avenue, All POC police, Relation, 2022 or providences, 123 West Matter Avenue, All POC police, Relation, 2022 or providences, 123 West Matter Avenue, All POC police, Relation, 2022 or providences, 123 West Matter Avenue, All POC police, Relation, 2022 or providences, 123 West Matter Avenue, All POC police, Relation, 2022 or providences, 123 West Matter Avenue, All POC police, Relation, 2022 or providences, 123 West Matter Avenue, All POC police, Relation, 2022 or providences, 123 West Matter Avenue, All POC police, Relation, 2022 or providences, 123 West Matter Avenue, All POC police, Relation, 2022 or providences, 123 West Matter Avenue, All POC police, Relation, 2022 or providences, 123 West Matter Avenue, All POC police, Relation, 2022 or providences, 123 West Matter Avenue, All POC police, Relation, 2022 or providences, 123 West Matter Avenue, All POC police, Relation, 2022 or providences, 123 West Matter Avenue, All POC police, Relation, 2022 or providences, 123 West Matter Avenue, All POC police, Relation, 2022 or providences, 123 West Matter Avenue, All POC police, Relation, 2022 or providences, 123 West Matter Avenue, All POC police, Relation, 2022 or providences, 123 West Matter Avenue, All POC police, Relation, 2022 or providences, 123 West Matter Avenue, All POC police, Relation, 2020 or providences, 123 West Matter Avenue, All POC police, Relation, 2020 or providences, 123 West Matter Avenue, All POC police, Relation, 2020 or providences, 123 West Matter Avenue, All POC police, Relation, 2020 or providences, 123 West Matter Avenue, All POC police, Relation, 2020 or providences, 123 West Matter Avenue, All POC police, 2020 or providences, 2020 or providences,
In Variant, Example as expressly set forth herein, no failure or delay on the part of County in exercise, any single present, or remody hereunder shall appress of any single or partial exercise of any right, power, or remody probable any error family remody and the exercise of any right, power, or remody probable any error family remody herein or the exercise of any right, power, or remody herein or the exercise of any rig
Count of Processing. In the event of cardin between this PO or a Master Agreement [444, the originating Vehicle County ensures and smendments thereto shall be controlling. This count of all processing to all specific processing of the original my volution county counts, and any smendments thereto.
Parsonal, Social for construction and which will be shall be parallel to the Fulfield Rescard Payment Leb, Construction and Payment and Application and Payment an
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Terretarian for Conventional, The County may cancel the PO or MA in whole or part when it is in the best interest of the County with thirty (30) days notice.
Use 1 - 100-1

LUC, In addition to any rights or remedias consistent in this P.O., each party shall have rights, dutes, and remedies evaluable through the Unitors Gammachi Code (UCC). We make the sense that a West or Society performance under this P.O et M. Sail as extended to a guart and correlated unterable memory to the saturation of the control of the sense of the sense of the sense of the sense of the P.O et M. Sail as the sense of the se

Volusia County Purchasing & Contracts Division, (rev. 09-19-17 apprvd CHJJ)

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ITB 18-8-43AK	Atta Fixed Percer	Fixed Percentage Off List Price				
Vendor Nat	ne:	Bound Tree Medical, LLC				
Product Manufacturer Name	% Fixed Discount	Product Manufacturer Name	% Fixed Discount			
Exel International		I-Tec/EMS, LLP	28%			
Expert-Med		Ivax Pharmaceuticals (Zonith Goldline)	N/A			
Faretec	32%	J & J Critikon	N/A			
Ferno		Jobet Institute	N/A			
Firehouse Medical		Johnson & Johnson	30%			
First Ald Direct		Junkin Safety Appliance	30%			
First Horizon	N/A	Kapler	N/A			
Flambeau Products	. 30%	Kendall	N/A			
Fleming Industries	N/A	Kimberly Clark	N/A			
Flexicon	N/A	Kimberly-Clark (Ballard Medical)	N/A			
Forerunner	N/A	Kool-Press	N/A			
Fujisawa Pharmaceuticals		Laerdal Medical	10%			
Futuremed America	N/A	Laerdal/Bemis	10%			
Galnor Medical	N/A	Lead-Lok	N/A			
Gam	N/A	Life-Tech	N/A			
Gam Ind	N/A	Lumiscope Medical Products	N/A			
Gam Milti	N/A	Lvo-Ject	N/A			
Gérieral Medical	N/A	M & M Industries	N/A			
GKR Industries	30%	Mabis	N/A			
Slucometer/Elite X1	N/A	Mabis Healthcare	N/A			
Graham Field	30%	Maco International	30%			
Graphic Control	N/A	Macosta-Medical USA	N/A			
Greenline/Sunmed	35%	Mada medical	30%			
H.I. Bouton	N/A	Magnum Medical	30%			
Harcourt Health Sciences		Magnus	N/A			
lartwell Medical	25%	Maliinkrodt Medical	N/A			
lawkoaks.com	30%	Marine Rescue products	N/A			
leadStart		Maxxim Medical (Winfield)	N/A			
lealthink	30%	Medafor, Inc.	N/A			
lealthmark Industries	30%	Medex	N/A			
leartstart FR	N/A	Medical Action Industries	.30%			
leart Stream Forerunner	N/A	Medical Device Group	N/A			
lermitage.	N/A	Medical Devices International	30%			
loosler Medical Devices	N/A	Medical Specialties	30%			
lospira		Medical Supplies Depot	25%			
lospitak		Medical Technology Products	N/A			
tot Shield USA		Medin Corp.	N/A			
łudson	N/A	Medix Cholce	N/A			
ly-Tape	30%	Medline Industries	30%			
Aedovations		Pharmacia & UpJohn	N/A			
Aelker		Philadelphia Cervical Collars	N/A			
Nercury Medical		Philly	N/A			
Aeridian Technologies		Physic Control	30%			
Aertag Products		Pigeon Mountain Industries	N/A			
fetrex	30%	Pinnacle Technology Group	28%			
AicreFlex Synetron		Polamedco	N/A			
Anto Research & Development		Poly Systems	30%			
loldex-Metrix		Posev	N/A			
Ionechan Medicai		Precision Charts	30%			

Product Manufacturer Name	% Fixed Discount	Product Manufacturer Name	% Fixed Discoun
3M	30%	Biomedix	30%
Aaron Medical	N/A	Bio-Nova	N/A
Abbolect	N/A	Bowman Medical Products	30%
Abbolt	30%	Brunswick Blomedical	N/A
Acme	30%	BurnEnse Products	30%
Act-O-Vial	N/A	Burron Medical	N/A
ADC Proscope	30%	Caradyne	N/A
Advantage Medical	N/A	Care Line	30%
Aearo Company		Cast Products	30%
Allance Medical	N/A	Cath-Wrap	N/A
Allied Healthcare	35%	Cavacide	N/A
Alpha-Protec	30%	Centennial Products	N/A
Alpine		Certified Safety Manufacturing	30%
Ambu			28%
Ambu-Perfit	38%	Chaston	N/A
AMBV	38%	Chord Engineering	N/A
Ames	N/A	Chronimed	N/A
Amsino Amsafe		Coloplast/Sween	N/A
Anatomical Chart Company	N/A	Compliance Medical	30%
Anthony Medica Products	N/A	Conned	38%
Argyle	N/A	Cook	30%
Angyle Ashland Mills	N/A	Corpack Medsystems (BLD)	N/A
B & B Medical	N/A	Covedein	30%
3 & F Medical	N/A	Cumberland Swan	N/A
3 Braun Medical		Curaplex	40%
Bacti-Stat		Cypress Medical	40%
Ballard		Dev Laboratories	N/A
Banta Healthcare		DHD Healthcare	N/A
Bard Parker			N/A
Baush & Lomb	N/A	Diamond Products	N/A
Baxter	40%	Digit-Safety	N/A
			N/A
Bay Corporation Bayer		Diversified Disposables Doctors Research Group	N/A
32 Group International	N/A N/A		N/A
	N/A	Donovan Industries	30%
BCI, Inc. (SIMS)	35%	Dukel Corp. Duraclear	30%
3D			
3da	N/A	Dynarøx	30%
Becton/Dickenson			N/A
edford Laboratories	N/A 30%	E, Fougera	N/A N/A
		Easy-Go-Vac	
lerman	N/A	Eco-Flex	N/A
ieshaw Medical	N/A	Ecolab Professional Products	30%
lia-Delek	30%	Emergency Medical Instruments (EMI)	N/A
lolife	N/A	Emergency Prods & Research (EP&R)	30%
MP	N/A	Impact Instrumentation	N/A
ingineered Medical Systems	30%	IMS	32%
Internet medical	N/A	IMS/Amphastar	32%
thox	30%	Infection Control Technology	N/A
EValuMed	N/A	INFU-SURG	N/.

Attachment B Fixed Percentage Off List Price

Bound Tree Medical, LLC

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ITB 18-B-43AK		chment B tage Off List Price	Volusia Co	
Vendor Nam	e:	Bound Tree Medical, LLC	FLORIDA	
Product Manufacturer Name	% Fixed Discount	Product Manufacturer Name	% Fixed Discoun	
Moore Medical	N/A	Precision Dynamics	28%	
Morrison Medical	30%	Precision Medical	30%	
Mortán	28%	Premium Plastics	N/A	
Motion Medical Distribution	30%	Prestige Medical	30%	
MPI Outdoors	N/A	Pride of Florida	N/A	
MSA Patient Monitoring	N/A	Progressive Medical International	N/A	
Multisorb Technologies	N/A	Promar Industries	N/A	
Murphy Et Tube	N/A	Propper Manufacturing	N/A	
Nasco	22%	Protective-Jelco	N/A	
National Webbing Products	N/A	Q-Teknologies	N/A	
Need) Safety Supply	N/A	R & B Fabrications	30%	
Nélicor	N/A	R & D Batteries	30%	
NeoTech	N/A	Rapid Deployment Products	30%	
Neolech Products	30%	Reeves Manufacturing	N/A	
New Medical Technology	N/A	Repro-Med Systems	30%	
New United Distributing Co.	N/A	Respiratory Distributors	N/A	
Nigsh	N/A	Respiratory Ventilator Products	N/A	
Nitroderm	N/A	Respironics	N/A	
Nomin Medical	N/A	Reusch	32%	
North American Rescue	25%	Revivant Corporation	N/A	
NutraMax Products	N/A	Rico Suction Labs	30%	
O2 Solutions	N/A	Roc Hampton Medical	N/A	
Omega Medical	N/A	Safetec of America	30%	
Omni Therm	N/A	Safety Equipment Company	N/A	
Omron Health	N/A	Safety International	30%	
O-Two Medical Technologies	30%	SafGard Medical Products	N/A	
Owen Mumford	30%	Saf-T-Vac	N/A	
Pacific Safety Products	N/A	Sage	N/A	
Paddock Laboratories	N/A	Salter Labs	30%	
Para Pac	N/A	Sani-Cloths Plus	30%	
Parker Laboratories	30%	Saunders Manufacturing	30%	
Paul Dubin Company	N/A	Seaberg Company	N/A	
PDI	N/A	Sharps Compliance	30%	
Pelican Products	30%	Sherwood	N/A	

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TB 18-8-43AK	Attachment B Fixed Percentage Off List Price		Volusia County	ITB 18-8-43AK		Attachment B Fixed Percentage Off List Price	
Vendor Name	e:	Bound Tree Medical, LLC	FIGNILL	Vendor Nan	e:	Bound Tree Medical, LLC	
Product Manufacturer Name	% Fixed Discount	Product Manufacturer Name	% Fixed Discount	Product Manufacturer Name	% Fixed Discount	Product Manufacturer Name	
Shippert Medical Technologies		Triad	N/A	Additonal Proposed Manufacturer	5 % Fixed	Additonal Proposed Manufactu	
ihradder.		Trl-anim	30%	Not Listed Above	Discount	Not Listed Above	
miths Medical ASD (Portex)		Trinity Laboratorles	N/A	*All other manufacturer's available in our cat	lon 30%		
nowbird Mountain Gear		TW Medical	N/A	*See attached exclusion letter for additional	etalls		
plash Shield		Underwater Kinetics	N/A				
Sporicidin International		Unomedical (Maersk Medical)	N/A				
pur		VentLab	30%	Contraction of the second s			
SCOR		Veriflo Medical	N/A		1		
atcorp	N/A	Vermont Medical	N/A	the second s			
earns Manufacturing		Victor Medical	N/A		-		
erilix (USA)		Vortran	28%				
-Med		Waismed	N/A				
rise Medical (DeVilbiss)		Weaver & Company	N/A		-		
ór -		Welch Allyn	30%				
cal Specialities		Western Medica	N/A		1		
ance		WestMed	30%		-		
jilubé		Wet Pruf.	N/A				
een Corp.		Wholesale Tape	N/A				
Ift First Ald		Winefield Ind.	N/A		100		
ex-Neptune		Wolfe Tory Medical	N/A				
o Laboratories	N/A	Yankhauer	N/A				
ch+Med Industries		Zefon Medical Products	N/A		-	6	
chstyles, Inc.		Zoli	28%				
ledyne Analytical Instruments	N/A	faller states and shat and	and Marked States in Such				
rumo	30%		C. L. Constant			1 C	
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ker Medical Devices	N/A	Panterskieden stationen befolgen er stati	A BAR STATE	· · · · · · · · · · · · · · · · · · ·			

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Page 1 of 2 File Number: 8851 AGENDA ITEM Item: 12 Date: 06/22/2021 [X] Other [] Ordinance [] Resolution [] Budget Resolution **County Goals** Excellence In Government [X] NA П Thriving Communities n Economic & Financial Vitality 0 Department: Public Protection Division: Emergency Medical Services subject: Renewal of agreements for medical supplies, ITB 18-B-43AK. Bythwood, Patricia Department Approval Pamela Wilsky Legal County Manager's Office Porm Wulsky Heather Wallace Ryan Ossowski Chief Financial Officer Assistant County Attorney Approved in Accordance with Purchasing Policies and Procedures Alcon & Waltar Jason Brady Director Emergency Medical Services Aaron Van Kleeck - Junior Approved as to Form and Legality -SR ð Approved as to Budget Requirements 6 Division Approval Council Action: Approved as Recommended Modification: 
 Fund Number(s):
 Description:

 002 Emergency Medical Services
 002-565-1000-5611 (Expenditure: Medical and Surgical Surgicad Surgical Surgical Surgicad Surgical Surgical Surg Amount: \$1,200,000.00 \$52.000.00 Total Item Budget: \$1,252,000.00 Phone: Ext. 386 740 5120 16620 Staff Contact(s) Joe Pozzo Summary/Highlights: On July 7, 2018, the county council awarded agreements for medical supplies to Concordance Healthcare Solutions, LLC; Bound Tree Medical, LLC; Henry Schein, Inc.; QuadMed; IGMC Medical Technology Group; and POSS, LLC. Concordance Healthcare Solutions, LLC has since been acquired by Bound Tree Medical, LLC. The original term was for three years with two one-year renewals. There are no changes to the terms and conditions and staff recommends approval of the first one-year renewal with the above vendors. The estimated annual expenditures are approximately \$1,252,000. Historical expenditure data is attached. The contracts and applicable exhibits are available for review in the purchasing and contracts division

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File Number: 8851 Page 2 of 2
Recommended Motion: Approval

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Volusia County

COUNTY OF VOLUSIA, FLORIDA PURCHASING DIVISION 123 W. Indiana Ave DeLand, FI 32720-4608 Telephone: (386) 943-7009 Fax: (386) 740-5158 E-mail: akokitus@volusia.org

> From: Andrew Kokitus Date: 4/16/2021

### Master Agreement Renewal Request

1	To:	Bound Tree Medical, LLC
ł	Attn:	Rhiannon Greene
	E-Mail:	submitbids@boundtree.com
1	Subject:	Renewal of Master Agreement for Medical
1		Supplies, ITB 18-B-43AK, MA #20320

MESSAGE: The current Master Agreement **expires 7/12/2021**. The County would like to extend the above-mentioned Master Agreement until 7/12/2022 at the same prices, terms and conditions. Please notify us of your willingness to extend this agreement by having an authorized person sign this form and returning it to my attention.

In order for the above Master Agreement to be extended, the County also requires a current ACORD insurance form <u>identifying the</u> solicitation number or project name and Purchasing Agent/contact and naming Volusia County as an additional insured.

#### Thank you for your prompt reply.

X Yes, we are interested in doing business with the County, as outlined above. No, we are not interested in doing business with the County, as outlined above.

Authorized Signature	Je P. M	Date 04/26/2021
Authorized Signature	7- 4 -	Date 04/20/2021
Firm's address:	Bound Tree Medical, LLC	
5000 Tuttle Crossing Blvd.		
	Dublin, OH 43016	
Email address:	submitbids@boundtree.com	

Please return to Andrew Kokitus via email: akokitus@volusia.org or fax (386) 740-5158

If you have any questions regarding this communication, please don't hesitate to contact me at the numbers or e-mail address indicated above.

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5000 Tuttle Crossing Blvd. Dublin, OH 43018 814.780.5000 www.boundtres.com

April 26, 2021 County of Volusia Purchasing Division 123 W. Indiana Ave. DeLand, FL 32720

RE: COUNTY OF VOLUSIA Renewal Bound Tree 2021-2022

To Whom It May Concern:

Bound Tree would like to move forward with the renewal of the above contract for the renewal period of July 13, 2021 through July 12, 2022. Prior to the renewal going into effect, it is vital to discuss price increases.

Budget 2-1

We have received notification of price increases from multiple manufactures that recently took effect. These were automide increases, not just increases for Bound Tree. There are multiple items on the contract effected by these increases. We are writing to request that our contract prices be amended to reflect the manufacturer increases.

In addition to the updated pricing for contracted items, we are willing to continue offering all of the current percent discounts off of the manufacturers from the Bound Tree catalog as original agreed to at the start of the contract. Please let me know on or before May 31, 2021 If this request is approved or not approved. No changes in pricing will occur on the bid without your approvel. Please review the additional sheets attached for current pricing and increases associated with this contract.

To the extent the pricing is not acceptable, Bound Tree Medical is willing to remove such product off the contract during the applied renewal period of July 13, 2021 through July 12, 2022.

If you have any questions regarding this renewal, our contact information is below.

Sincerely,

Shawn Murphy Account Manager 478.213.4783 Shawn.Murphy@boundiree.com

Chad Truini Senior Pricing Analyst, Bids & Contracts 800.533.0523 x 5235 Chad Truini@boundiree.com DocuSign Envelope ID: D06335E4-03DF-4874-9491-770C8838CBF2

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ITB 18-8-43AK Atachment B Fixed Percentage Off List Price Vendor Nama: Bound Tree Medical, LLC			Velusia Co
Product Manufacturer Name	% Fixed	petro de la competencia de la	1 % Fixed
Product Manufacturer Name	Discount	Product Manufacturer Name	Discount
Exel International	30%	I-Tec/EMS, LLP	28%
Expert-Med		Ivax Pharmaceulicals (Zonith Goldline)	N/A
Farelec	32%	J & J Critikon	N/A
Ferrio		Jobel Institute	N/A
Firehouse Medical		Johnson & Johnson	30%
First Aid Direct		Junkin Safety Appliance	30%
First Horizon		Kapler	N/A
Plambeau Products		Kendall	N/A
Fleming Industries		Kimberly Clark	N/A
Flexicon		Kimberly-Clark (Ballard Medical)	N/A
Forerunner		Kool-Press	N/A
Fullsawa Pharmaceuticals		Laerdal Medical	10%
Fuluremed America		Laerdal/Bemis	10%
Gainor Medical		Lead-Lok	N/A
Gam		Life-Tech	N/A
Gam Ind		Lumiscope Medical Products	N/A
Sam Milli		Lya-Jaci	N/A
Seneral Medical		M & M Industries	N/A
3KR Industries		Mabls	N/A
Slucometer/Elite X1		Mabis Healthcare	N/A
Graham Field Graphic Control		Maco International Macosta-Medical USA	30%
Greenline/Sunmed		Mada medical	N/A 30%
1.1. Bouton		Magnum Medical	30%
farcourt Health Sciences	N/A N/A		30%
fartwell Medical		Mallinkrodt Medical	N/A
lawkpake.com		Marine Rescue products	N/A
feadStart		Maxxim Medical (Winfield)	N/A
lealthink		Medafor, Inc.	N/A
lealthmark Industries		Medex	N/A
learislart FR		Medical Action Industries	30%
teart Stream Forerunner		Medical Device Group	N/A
termilage		Medical Devices International	30%
loosler Medical Devices		Medical Spaciallies	30%
lospira		Medical Supplies Depot	25%
lospitak		Medical Technology Products	N/A
lot Shield USA	N/A	Medin Corp.	N/A
ludson		Medix Choice	N/A
ly-Tape	30%	Medline Indusiries	30%
fedovations		Pharmacia & UpJohn	N/A
felker	N/A	Philadelphia Cervical Collars	N/A
fercury Medical	N/A	Philly	N/A
faridian Technologies	25%	Physic Control	30%
Aertag Products		Pigeon Mountain Industries	N/A
Istrex		Pinnacle Technology Group	28%
croFlex Synelron		Polamadco	N/A
linto Research & Development		Poly Systems	30%
foldex-Metrix	30%	Posey	N/A

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Fixed Percen	tone Off List Price	A
TING FOR	inge on the rine	Volusia Cour
e:	Bound Tree Medical, LLC	FLUTIDA
% Fixed	Product Manufacturer Name	% Fixed
30%	Blomedix	30%
		N/A
N/A	Bowman Medical Products	30%
30%		N/A
30%	BurnFree Products	30%
N/A		N/A
30%	Caradyne	N/A
		30%
		30%
		N/A
		N/A
		N/A
		30%
		28%
		N/A
		30%
NUA	Conmad	38%
		30%
		N/A
		30%
		N/A
		40%
		N/A
		N/A
		N/A
		N/A N/A
		N/A N/A
		N/A
		N/A N/A
		NA
		N/A
		30% N/A
		30%
		N/A
201/	E. Pougera	N/A
30%	Easy-so-vao	N/A
		N/A
		30%
		N/A
		30%
		N/A
		32%
		32%
1 30%	Infection Control Technology	N/A
	e:	Bond Tree Medical, LLC     Series     S

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Vendor Name: Bound Tree Medical, LLC					
Product Manufacturer Name	% Fixed Discount	Product Manufacturer Name	% Fixed Discount		
Moore Medical	N/A	Precision Dynamics	28%		
Morrison Medical	30%	Precision Medical	30%		
Morlan	28%	Premium Plastics	N/A		
Motion Medical Distribution		Prestige Medical	30%		
MPI Outdoors	N/A	Pride of Florida	N/A		
MSA Patient Monitoring	N/A	Progressive Medical International	N/A		
Mullisorb Technologies	N/A	Promar Industries	N/A		
Murphy Et Tube	N/A	Propper Manufacturing	N/A		
Nasco	22%	Protective-Jelco	N/A		
National Webbing Products	N/A	Q-Teknologies	N/A		
Needl Safety Supply	N/A	R & B Fabrications	30%		
Nelicor	N/A	R & D Balleries	30%		
NeoTech	N/A	Rapid Deployment Products	30%		
Neotech Products		Reevas Manufacturing	N/A		
New Medical Technology	N/A	Repro-Med Systems	30%		
New United Distributing Co.	N/A	Respiratory Distributors	N/A		
Niosh	N/A	Respiratory Ventilator Products	N/A		
Nilroderm	N/A	Respironics	N/A		
Nomin Medical	N/A	Reusch	32%		
North American Rescue	25%	Revivant Corporation	N/A		
NutraMax Products	N/A	Rico Suction Labs	30%		
02 Solutions	N/A	Roc Hampton Medical	N/A		
Omega Medical	N/A		30%		
Omni Therm	N/A		N/A		
Omron Health		Safely International	30%		
O-Two Medical Technologies	30%	SafGard Medical Products	N/A		
Owen Mumford	30%	Sef-T-Vac	N/A		
Pacific Safety Products	N/A	Sage	N/A		
addock Laboratories		Selter Labs	30%		
Para Pao	N/A	Sant-Cloths Plus	30%		
Parker Laboratories	30%	Saunders Manufacturing	30%		
Paul Dubin Company	N/A	Seaberg Company	N/A		
וסי	N/A	Sharps Compliance	30%		
Pelícan Producis	30%	Sherwood	N/A		

Product Manufacturer Name	% Fixed	1	% Fixed
Product Manufacturer Name	Discount	Product Manufacturer Name	Discount
Shippert Medical Technologies		Triad	N/A
Shradder	N/A	Tri-anim	30%
Smiths Medical ASD (Portex)	30%	Trinity Laboratories	N/A
Snowbird Mountain Gear	N/A	TW Medical	N/A
Spinsh Shield	30%	Underwater Kinetics	N/A
Sporicidin International	N/A	(Unomedical (Maersk Medical)	N/A
Spur		VeniLab	30%
SSCOR	15%	Veriflo Medical	N/A
Statcorp	N/A	Vermont Medical	N/A
Steams Manufacturing	30%	Victor Medical	N/A
Sterilix (USA)	N/A	Vortran	28%
Sun-Med	35%	Walsmed	N/A
Sunrise Medical (DeVilhiss)	30% .	Weaver & Company	N/A
Superlor		Welch Alivn	30%
Surgical Speciallies	N/A	Western Medica	N/A
Surgilance	35%	WestMed	30%
Surgllube	N/A	Wet Pruf	N/A
Sween Corp.	N/A	Wholesale Tape	N/A
Swift First Ald	N/A	Winefield Ind.	N/A
Synex-Neptune	N/A	Wolfe Tory Medical	N/A
l'eo Laboratories	N/A	Yankhauer	N/A
Fech+Med Industries	N/A	Zefon Medical Products	N/A
Techslyles, Inc.	30%	Zoll	28%
eledyne Analytical Instruments	N/A	States and the states of the states	3 11.2.0. 2.2.2
Terumo	30%	and the second second second second	1 C
Tava	N/A		1 Destaurants
The Battery Bank	30%	In the second	Dec
Thermo	N/A		10000
Thin Red Line	N/A		The Property in
Thomas	25%		1
Tdi	30%	Contraction of the second s	10-10-0-0
Imely Medical Innovations	N/A	22	11 - 11 - 11 - 11 - 11 - 11 - 11 - 11
Inker Medical Devices	N/A	per antificação de la constituição	The rest of the local state

Attachment B Fixed Percentage Off List Price

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Vendor Name:		Bound Tree Medical, LLC	Volusia Con
Product Manufacturer Name	% Fixed Discount	Product Manufacturer Name	% Fixed Discount
Additonal Proposed Manufacturers Not Listed Above	% Fixed Discount	Additonal Proposed Manufacturers Not Listed Above	% Fixed Discount
All other manufacturer's available in our catalor	30%		Filler
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COO Tuttia Crossing Bivd Dublin, OH 43016 614.780.5000 www.boundtree.com

To Whom It May Concern,

In response to your bild request, Bound Tree Medical is pleased to offer 20% off of the prices on supplies for all other manufacturers available on <u>www.boundires.com</u> and not specifically listed on this bid. For product information and Bound Tree Item numbers; please refer to the current Bound Tree Medical Emergency Medical Product Catalog.

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In order to provide a percentage off list discount, it is necessary for Bound Tree to exclude certain product categories or manufacturer products. This is largely due to the cost variability of these items as a result of market demand and nav material costs.

### Products excluded from the percentage off bid include the following:

Manufacturers Excluded	Product Categories Excluded
Ferno Washington	Custom Kits
Z-Medica (QuikClot)	Preventative Maintenance
Simulaids	Service Contracts
Cardio Partners	Capital Equipment
Thermal Angel	King Vision
KingFisher Medical	Rescue Buddies
	Inventory & Secure Storage Systems
	Supraglottic Alrways and Kits

We are pleased to provide you with a competitive bid for the emergency medical supples and equipment that you are seeking. Please contact our Bids and Contracts Department at 600-533-0523 with any questions. Thank you.

Sincerely,

Chad Truini

Chad Truini Pricing Analyst, Bid & Contracts