

**Lorra Britt**  
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32116 Settlers Ridge Dr.  
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**Southeastern Bank - AVP, Branch Manager** 2013 - Present  
Callahan, Florida

Manage all aspects of a bank branch, overseeing daily operations, security, sales, and customer service. Manage client portfolio with deposits over \$35MM and loans over \$9MM; Act as primary lending officer for the branch to include personal and small business loans, and mortgage products; Seek opportunities to develop new business by networking and community involvement; Perform all staff recruiting, hiring, training, and development; Responsible for govt. reporting for HMDA, CRA, BSA, and banking regulations.

**Greater Nassau County Chamber of Commerce**  
**Board of Directors, Treasurer** 2014 - Present

**Jax Federal Credit Union - Branch Manager** 2011- 2013  
Jacksonville, Florida

Managed all aspects of a credit union branch; oversaw daily operations, security, sales, and customer service; Acted as primary lending officer for the branch to include personal loans and some mortgage products; Referred clients when appropriate to Asset Management for their investment banking needs; Provided basic credit counseling.

**TD Bank (formerly Mercantile Bank) - AVP, Branch Manager** 2000 - 2011  
Jacksonville, Florida

Held several positions over 11 year tenure from Branch Supervisor, Asst. Manager, and Branch Manager; Implemented a sales training program for Head Tellers; Worked closely with Commercial Lenders to provide outstanding service to high profile clients; Served as United Way Chairperson and Organized AHA Walkathon team; Junior Achievement financial literacy educator; Provided financial literacy class to teens and young adults through Daniel Kids.

**Bank of America** 1991-2000  
Jacksonville, Florida

Held several positions over 9 year tenure in Branch Operations, Branch Management, and Human Resources.

**B.S. Business Management University of Phoenix, Graduated 2003**