



Minnesota Multistate Contracting Alliance for Pharmacy

651.201.2420 www.mmcap.org

Membership Application and Membership Agreement Instructions for Completion

Thank you for your interest in membership with the Minnesota Multistate Contracting Alliance for Pharmacy (MMCAP). Processing a new membership application generally takes less than a week after MMCAP receives it. You will receive a welcome letter and copy of the fully executed Membership Agreement after the membership has been activated.

Eligibility

Membership in MMCAP is limited to facilities that:

1. Have legal authority to contract with the State of Minnesota, and
2. The State of Minnesota has legal authority to contract with the entity. Minnesota's authority is limited by Minnesota Statutes Section 471.59, subdivision 10 to:
 - Other states
 - Agencies of other states
 - Counties
 - Cities
 - School Districts
 - Federally recognized Indian tribes
 - Entities recognized by the member state's statutes as authorized to use that state's commodity or service contracts (Minnesota Statutes Section 16C.03, subdivision 10 – found at: <https://www.revisor.mn.gov/statutes/?id=16C.03>).

Application Check List:

☐ Application fully completed with each question answered

If this application includes multiple ship-to locations contact MMCAP Membership at 651.201.2420.

☐ Application signed by facility representative

☐ Member Facility Agreement fully executed by proper authority of the facility applying

☐ Application and Member Facility Agreement forwarded to the applicable MMCAP State Contact for final processing

If you have any questions, please contact MMCAP at 651.201.2420.



Minnesota Multistate Contracting Alliance for Pharmacy

Facility Membership Application

Forward the completed application and executed Member Facility Agreement to your State Contact for final processing. (A list of State Contacts may be found at www.mmcap.org, click on "What is MMCAP," then on "State Contacts.") The State Contact will then forward the authorized form to the MMCAP office for processing.

Type or Print Clearly

1. Indicate the **specific legal authority** under which this facility may purchase goods and services from MMCAP:

(i.e., statutory authority to be able to contract with the State of Minnesota or governing board resolution). Leave blank if you need assistance with this question from the MMCAP State Contact or MMCAP.

2. Facility's Full Legal Name (no abbreviations):

NASSAU County Fire Rescue

3. Complete "Bill To" Street Address:

96160 NASSAU PL

City: Gulee State: FL Zip: 32097

4. Complete "Ship To" Street Address, if different:

SAME as above

City: _____ State: _____ Zip: _____

* If this application includes multiple ship-to locations contact MMCAP Membership at 651.201.2420

5. Facility Website: www.nassaucountyfl.com/122/Fire-Rescue

6. What type of entity is the facility? (Check one)

☐ State Government

☒ County/Parish Government

☐ Municipal Government

☐ Non-government Private – for profit

☐ Non-government Private – non-profit

☐ Federal Government

7. What is the primary purpose of your facility? (Check one)

☐ Central Purchasing/Business Office

☐ Correctional Facility

☐ Convalescence/Nursing Facility

☐ Mental Health

☐ Public Health

☒ Public Safety/First Responders

☐ School/College/University

☐ Veterinary

☐ Other _____

8. Health Industry Number (HIN), if known: need assistance

MMCAP can assist in obtaining this number when the application is processed. Indicate need for assistance on line above.

9. DEA Number, if applicable (required for controlled substances): BU2131388

10. Facility's State Pharmacy License Number, if applicable: N/A

11. Indicate which MMCAP programs the facility intends to use? (Check all that apply)

- | | |
|---|---|
| <input checked="" type="checkbox"/> Pharmacy Program | <input type="checkbox"/> Influenza Vaccine Program |
| <input type="checkbox"/> Pharmaceutical Wholesaler Services
(AmerisourceBergen, Cardinal Health, or
Morris & Dickson) | <input type="checkbox"/> Prescription Filling/Pharmacy Service Program |
| <input checked="" type="checkbox"/> Products | <input type="checkbox"/> Student Health Oral Contraceptives Program |
| <input checked="" type="checkbox"/> Prescription Drugs (other than vaccines) | <input type="checkbox"/> Emergency Preparedness/Stockpiling Program |
| <input type="checkbox"/> Vaccines (other than influenza) | |
| <input type="checkbox"/> Over-the-counter | |
| <input type="checkbox"/> Nutritionals | <input type="checkbox"/> Healthcare Products and Services Program |
| <input type="checkbox"/> Diabetic Supplies (meters/strips/syringes) | <input type="checkbox"/> Medical Supplies & Distribution Services |
| <input type="checkbox"/> Containers and Vials | <input type="checkbox"/> Dental Supplies & Distribution Services |
| <input type="checkbox"/> Contract Price Auditing | <input type="checkbox"/> Drug Testing Kits and Services |
| <input type="checkbox"/> Returned Goods Processing | <input type="checkbox"/> Laboratory Supplies |
| <input type="checkbox"/> Pharmaceutical Repackaging | <input type="checkbox"/> Condoms |

12. Is the facility 340B (PHS)* Eligible?

*The Federal 340B Drug Pricing Program provides significant pharmaceutical discounts to facilities receiving certain types of federal government funding.

- ☐ Yes
☐ No
☒ Unsure

13. Within the past year, has this facility been affiliated with a pharmaceutical group purchasing organization (GPO) other than MMCAP? (Please check one.)

- ☒ No
- ☐ Yes, but the facility is switching to MMCAP. Attach a signed letter on the facility's letterhead stating that it wishes to discontinue your association with its current pharmaceutical GPO and use MMCAP instead.
- ☐ Yes and the facility will remain with its current GPO.

Current pharmaceutical GPO Name: _____

Products the facility currently purchases: _____

14. Which best describes this facility? (Check all that apply)

- | | |
|--|---|
| <ul style="list-style-type: none"> <input type="checkbox"/> Acute Care <input type="checkbox"/> Adult Daycare <input type="checkbox"/> Ambulatory Care Pharmacy <input type="checkbox"/> Assisted Living <input type="checkbox"/> Clinic (if checked, then check all that apply) <ul style="list-style-type: none"> <input type="checkbox"/> <i>city</i> <input type="checkbox"/> <i>dental</i> <input type="checkbox"/> <i>dialysis</i> <input type="checkbox"/> <i>oncology infusion clinic or practice</i> <input type="checkbox"/> <i>outpatient</i> <input type="checkbox"/> <i>radiology services</i> <input type="checkbox"/> <i>state</i> <input type="checkbox"/> <i>surgical</i> <input type="checkbox"/> <i>WIC (women, infant, children)</i> <input type="checkbox"/> Central Purchasing/Business Office <input type="checkbox"/> Community/Public Health Nursing <input type="checkbox"/> Corrections <ul style="list-style-type: none"> <input type="checkbox"/> <i>city Jail</i> <input type="checkbox"/> <i>county Jail</i> <input type="checkbox"/> <i>state Prison</i> <input type="checkbox"/> Dentist <input type="checkbox"/> Detoxification <input type="checkbox"/> Education <ul style="list-style-type: none"> <input type="checkbox"/> <i>school district</i> <input type="checkbox"/> <i>elementary</i> <input type="checkbox"/> <i>secondary</i> <input type="checkbox"/> <i>post-secondary</i> <input checked="" type="checkbox"/> Emergency First Responders <input checked="" type="checkbox"/> Emergency Medicine & Ambulance <input type="checkbox"/> Emergency Preparedness <input type="checkbox"/> Health Service <input type="checkbox"/> Home Health <ul style="list-style-type: none"> <input type="checkbox"/> <i>home health provider, non-pharmacy</i> <input type="checkbox"/> <i>home infusion</i> <input type="checkbox"/> <i>home medical equipment</i> <input type="checkbox"/> Hospice <input type="checkbox"/> Hospital (if checked, then check all that apply) <ul style="list-style-type: none"> <input type="checkbox"/> <i>acute care</i> <input type="checkbox"/> <i>city/county/state</i> <input type="checkbox"/> <i>dialysis</i> <input type="checkbox"/> <i>long-term care</i> <input type="checkbox"/> <i>oncology infusion clinic or practice</i> <input type="checkbox"/> <i>outpatient</i> <input type="checkbox"/> <i>radiology services</i> <input type="checkbox"/> <i>surgical</i> | <ul style="list-style-type: none"> <input type="checkbox"/> Juvenile Detention <input type="checkbox"/> Laboratory services <input type="checkbox"/> Long Term Care <input type="checkbox"/> Mail Order Pharmacy <input type="checkbox"/> Mental Health (if checked, then check all that apply) <ul style="list-style-type: none"> <input type="checkbox"/> <i>ICFMR (intermediate care facility for mentally retarded)</i> <input type="checkbox"/> <i>inpatient</i> <input type="checkbox"/> <i>outpatient</i> <input type="checkbox"/> <i>developmental disabilities</i> <input type="checkbox"/> No Care Provided <input type="checkbox"/> Nursing Facility <ul style="list-style-type: none"> <input type="checkbox"/> <i>convalescences</i> <input type="checkbox"/> <i>nursing home</i> <input type="checkbox"/> <i>inpatient</i> <input type="checkbox"/> <i>outpatient</i> <input type="checkbox"/> Nutrition Services <input type="checkbox"/> Other (State and Local Gov't) healthcare related: <hr/> <ul style="list-style-type: none"> <input type="checkbox"/> Patient Population Served <ul style="list-style-type: none"> <input type="checkbox"/> <i>pediatrics</i> <input type="checkbox"/> <i>adult</i> <input type="checkbox"/> <i>geriatrics</i> <input type="checkbox"/> Public Health <input type="checkbox"/> Public Safety <input type="checkbox"/> Rehabilitation (if checked, then check all that apply) <ul style="list-style-type: none"> <input type="checkbox"/> <i>inpatient</i> <input type="checkbox"/> <i>outpatient</i> <input type="checkbox"/> <i>skilled nursing facilities</i> <input type="checkbox"/> Research/Training <input type="checkbox"/> Senior Services <input type="checkbox"/> Skilled Nursing Facilities <input type="checkbox"/> Specialty Pharmacy/Special Care <input type="checkbox"/> Student Health <input type="checkbox"/> Surgery Center <input type="checkbox"/> University (if checked, then check all that apply) <ul style="list-style-type: none"> <input type="checkbox"/> <i>teaching hospital</i> <input type="checkbox"/> <i>training or research (clinic research centers)</i> <input type="checkbox"/> <i>college student health services</i> <input type="checkbox"/> <i>pharmacy school</i> <input type="checkbox"/> Urgent Care Center <input type="checkbox"/> Veterans Home – State <input type="checkbox"/> Veterinary <ul style="list-style-type: none"> <input type="checkbox"/> <i>veterinary medicine</i> <input type="checkbox"/> <i>veterinary medicine – university dept.</i> <input type="checkbox"/> <i>veterinary zoological medicine</i> |
|--|---|

Facility Contacts: Not all facilities will have three contacts. Listing at least one main contact person is required.

15. Designated Facility MMCAP contact person: Greg Roland
Title: Assistant Fire Chief Phone: 904-530-6600 Fax: —
Email Address: groland@nassaucountyfl.com
16. Alternate Facility MMCAP contact person: Rob Ginder
Title: Logistics Manager Phone: 904-530-6600 Fax: —
Email Address: rginder@nassaucountyfl.com
17. Facility's Purchasing MMCAP contact person: Rob Ginder
Title: Logistics Manager Phone: 904-530-6600 Fax: —
Email Address: rginder@nassaucountyfl.com

APPROVALS

Applicant Facility:

The information above is true and correct.

Signed: B & Roey Date: 7-22-18
Facility Representative

MMCAP State Contact Review:

Forward signed application and agreement on to the applicable MMCAP State Contact for final processing. A list of MMCAP State Contacts may be found at www.mmcap.org, click on "What is MMCAP," then on "State Contacts." Facilities located in Connecticut, Illinois, Massachusetts, Ohio, and Pennsylvania mail directly to mn.multistate@state.mn.us.

I have reviewed and approve the facility's eligibility for membership in MMCAP.

Signed: _____ Date: _____
MMCAP State Contact



Minnesota Multistate Contracting Alliance for Pharmacy

50 Sherburne Avenue, Suite 112, St. Paul, MN 55155

651.201-2420

www.mmcap.org

Member Facility Agreement

This Agreement is by and between the State of Minnesota, acting through its Commissioner of Administration on behalf of Minnesota Multistate Contracting Alliance for Pharmacy ("MMCAP") and

Nassau County Fire Rescue

Facility's complete legal name (do not use acronyms)

96160 Nassau PL, Yulee, FL 32097

("Member Facility").

Full address including city, state, and zip code

MMCAP is a free, voluntary, public sector group purchasing organization for government-authorized facilities and is operated by the Materials Management Division of the State of Minnesota's Department of Administration. It combines the purchasing power of its members to receive the best prices available for the products and services for which it contracts. Membership in MMCAP is limited to facilities with which the State of Minnesota may contract, as defined by Minnesota Statutes Section 471.59, subdivision 10.

The Member Facility desires to access MMCAP's programs to purchase products and services for the Member Facility.

1. Term of Agreement and Cancellation

This Agreement, which is required by 42 C.F.R. § 1001.952(j) and Minnesota law, will be effective upon the date it is fully executed by all parties; and will remain in effect until cancelled by MMCAP or the Member Facility. This Agreement may be cancelled by either party upon 30 days' written notice to the other party, or immediately upon material breach by one of the parties.

2. Member Facility

The Member Facility:

- A. Certifies it has authority to enter into this Agreement with the State of Minnesota and, where applicable, authorizes MMCAP to negotiate contracts on its behalf. For non-government entities, also certifies it has statutory authority under which it may purchase goods and services from its state's contracts.
- B. Must comply with all applicable laws, rules, and regulations governing government purchasing of pharmaceuticals, and related products and services when utilizing MMCAP contracts and programs.
- C. Should endeavor, where practical, to purchase its goods and services from MMCAP contracts.
- D. Acknowledges it will be bound by applicable antitrust laws (Robinson-Patman (15 U.S.C. 13 (a)) and purchase products for its "own use" as defined by *Abbott Labs v. Portland Retail Druggists* (425 U.S. 1(1976)) and *Jefferson County Pharmaceutical Association, Inc. v. Abbott Labs* (460 U.S. 150 (1983)).
- E. Will not resell (as may be prohibited by law) or divert products obtained under the MMCAP contracts. If there are any questions about the propriety of the use of products purchased from the MMCAP contracts, the Member Facility will obtain an opinion from its legal counsel and notify MMCAP of the decision.
- F. When applicable, acknowledges that the prices made available under MMCAP's contracts may represent a discount to price that must be properly and accurately accounted for and reported in accordance with all federal and state laws, including the anti-kickback law (42 C.F.R. § 1320a-7b(b)(3)(A)) and regulations thereunder (42 C.F.R. § 1001.952(h)).

- G. Must comply with the terms and conditions of the applicable MMCAP vendor contract data sheets; found on the MMCAP website at www.mmcap.org.
- H. Understands that MMCAP is not liable for any denied pricing, chargeback, refusal of vendors to honor contract pricing, or failure of vendors to deliver the products or services. THE MEMBER FACILITY ACKNOWLEDGES THAT MMCAP IS NOT THE MANUFACTURER OR DISTRIBUTOR OF ANY PRODUCT AND SERVICE AND MAKES NO REPRESENTATION AS TO WARRANTY OF QUALITY, MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, CONDITION, OR OTHER ATTRIBUTE OF THE PRODUCTS SUPPLIED BY VENDORS UNDER MMCAP CONTRACTS.
- I. Must update MMCAP regarding changes to the Member Facility information and contact person information.
- J. Must promptly pay MMCAP-contracted vendors for all products or services purchased. MMCAP does not assume any responsibility for the accountability of funds expended by the member Facility.
- K. May be inactivated from MMCAP membership if there is no participation for 18 consecutive months.

3. MMCAP

MMCAP will:

- A. Select products or services for cooperative contracting under the programs offered.
- B. Comply with Minnesota laws, including procurement and data practices, that require fair and open competition.
- C. Make available copies of contract documents.
- D. Maintain vendor performance records.
- E. Assist in resolving administrative, contract, or supplier problems that cannot be resolved by the Member Facility.
- F. Provide information to the Member Facility regarding products and services available through the MMCAP program.
- G. Distribute to Member Facilities any unused administrative fees collected from contracted vendors (Article 4 below); and annually disclose in writing to Member Facilities, and to the Secretary of the United States Department of Health and Human Services upon request, the amounts received by MMCAP from vendors that were directly attributable to the Member Facility's purchases.

4. Administrative Fee Collected from MMCAP's Vendors

The MMCAP Managing Director may, pursuant to contract terms and conditions, require the contracted vendors (not Member Facilities) to pay an administrative fee to MMCAP. The fee of not more than three percent will be based on a percentage of sales made through the individual contracted vendor. Fees will be collected by the MMCAP office and used to pay for the administrative costs incurred in the operation of MMCAP as approved by the MMCAP Managing Director. Any remaining balance of funds will be returned to active members by means of either a credit to their wholesaler or distributor account, or other mechanism agreed to by the parties, in an amount proportional to the Member Facility's on-contract purchases.

5. Assignment, Amendments, Waiver, and Contract Complete

5.1 **Assignment.** Neither party may assign or transfer any rights or obligations under this Agreement without the prior consent of the other party and a fully executed assignment agreement.

5.2 **Amendments.** Any amendment to this Agreement must be in writing and will not be effective until it has been executed and approved by the same parties who executed and approved the original agreement.

5.3 **Waiver.** If either party fails to enforce any provision of this Agreement, that failure does not waive the provision or its right to enforce it.

6. Liability

Each party will be responsible for their own acts and behavior and the results thereof. Nothing in this membership agreement will be construed as expanding the limits of liability of the Member Facility beyond the limits of the law of its state. MMCAP's liability is governed by the Minnesota Tort Claims Act, Minnesota Statutes Section 3.736, and other applicable laws.

7. State Audits

As mandated by Minnesota Statutes Section 16C.05, subdivision 5, "the books, records, documents and accounting procedures and practices of the [Member Facility] relevant to this Agreement shall be made available and subject to examination by the State of Minnesota, including the contracting agency/division, Legislative Auditor, and State Auditor" for a minimum period of six years after the termination of this Agreement.

IN WITNESS WHEREOF, the undersigned parties represent they have the authority to bind their respective party and have signed intending to be bound thereby.

Member Facility:

(Person with legal authority to bind the facility)

By: _____

Title: _____

Date: _____

**State of Minnesota, through its Commissioner of
Administration on behalf of MMCAP:**

By: _____

Title: _____

Date: _____

**Commissioner of Administration, as delegated to the
Materials Management Division:**

By: _____

Date: _____



Minnesota Multistate Contracting Alliance for Pharmacy

[What is MMCAP & Membership](#)
[Pharmacy Catalog](#)

[Member News](#)

[Programs](#)

[Vendors & RFPs](#)

[Contact Us](#)

You are here: [Home](#) > [What is MMCAP & Membership](#)

What's Inside...

[Eligibility & Benefits](#)

[New Member Info](#)

[State Contacts](#)

[Communications Policy](#)

[Antitrust](#)

[Advisory Board](#)

What is MMCAP?

Mission: Best value for pharmaceuticals and healthcare products and services to government facilities across the nation.

Model: A government group purchasing organization using cooperative purchasing that follows stringent procurement laws.

Vision: Government serving as government's procurement solution for healthcare products and services. The Minnesota Multistate Contracting Alliance for Pharmacy (MMCAP), created in 1985, is a free, voluntary group purchasing organization operated and managed by the State of Minnesota Department of Administration for government healthcare facilities.

MMCAP's mission is to provide, through volume contracting and careful contract management, the best value in pharmaceuticals and related products to its members eligible governmental health care facilities. MMCAP member facilities purchase over \$1 billion per year and have national account status with all of the major brand name and generic pharmaceutical manufacturers.

Upon joining MMCAP, each state designates its contacts; one purchasing representative and one pharmacy representative. The state contacts meet annually to make pharmaceutical awards and annually to fill MMCAP Advisory Board vacancies. The Advisory Board provides guidance to MMCAP staff and meets monthly, via conference calls.

For more detailed information on the benefits MMCAP brings to its partner states, [MMCAP Overview Presentation](#)

MMCAP News

[MMCAP Healthcare Products and Services, Vendors Contact Personnel](#)

[MMCAP Brochure](#)

[Drug Supply Chain Security Act](#)

[MMCAP Website Training](#)

[2018 National Member Conference Vendor Recognition](#)

Goods/Services Available

MMCAP's primary function is to provide a full range of pharmaceuticals to its participating facilities. However it also has contracts, for vials and containers, medical supplies, drug testing, returned goods processing, influenza vaccine, and dental supplies.

[MMCAP's list of current services and vendors](#)

Contact MMCAP

MMCAP
Minnesota Department of
Administration
Office of State Procurement
50 Sherburne Avenue
Suite 112
St. Paul, MN 55155
www.mmcap.org

Email:
mn.multistate@state.mn.us

Phone:
651.201.2420

MMCAPs Current Members

MMCAP membership is comprised of thousands of participating facilities in all 50 states and the District of Columbia.

MMCAP Operations RFPs and Awards for Pharmaceuticals and Other Services

Annually, MMCAP issues a Request for Proposals (RFP) seeking responses from pharmaceutical manufacturers on over 11,000 products. Less frequently RFPs are issued for the other services MMCAP provides.

State of Minnesota,
Department of Administration
www.admin.state.mn.us

State of Minnesota, Office of
State Procurement
www.mmd.admin.state.mn

www.mmd.admin.state.mn.us/MMCAP/background/MMCAP_Mission_Model_Vision.aspx

All RFPs are announced on the [Department of Administration web site](#) and on the [MMCAP web site](#).

Formulary?

MMCAP does not establish a formulary, but compiles a list of frequently used drugs from its facilities. Participating facilities are encouraged, but not required, to exclusively use MMCAP contracts and contract pricing, since it creates the volume that results in the best value for all members.

MMCAP pricing and administrative fees/distributor credits (see below) are not given for any purchases made outside of the MMCAP program using non-MMCAP drugs or non-MMCAP contracts. MMCAP relies on member states to ensure that MMCAP contract purchases comply with MMCAP contract terms and all applicable laws, rules, regulations and policies.

Minnesota Law Governs Procurement

As an arm of the Minnesota Department of Administration, Office of State Procurement, MMCAP must follow Minnesota laws that govern the actions of state agencies. When establishing contracts, MMCAP must comply with competitive procurement laws found in Minnesota Statutes Chapter 16C. Once contracts are established, MMCAP facilities place purchase orders for their needs directly with MMCAP-contracted distributors.

Distributor Credits and Funding the Organization through Administrative Fee

Since only a portion of the administrative fees collected from vendors are needed for MMCAP operations, the remainder of the fees received in a given contract year are returned to participating facilities as credits through the distributors. These credits are in proportion to the amount of fees generated by contract orders for a given facility.

Purchasing

Joseph Cohen
Government Operations Consultant II
Florida Department of Health
Bureau of Public Health Pharmacy
104-2 Hamilton Park Drive
Tallahassee, FL 32304
Phone: 850.922.9036
Fax: 850.921.3608
Email: Joseph.Cohen@flhealth.gov

Purchasing

Carol Kennedy-Sims, CPPB
Category Manager
GA Department of Administrative Services
200 Piedmont Ave SE
Suite 1308 West Tower
Atlanta, GA 30334-5535
Phone: 404.656.4314
Fax: 770.344.5164
Email: ckennedy@doas.ga.gov

Purchasing

Bonnie A. Kahakui
HI State Department of Health
Tuberculosis Control Branch
1700 Lanakila Avenue
Honolulu, HI 96817
Phone: 808.587.4702
Fax: 808.832.5846
Email: bonnie.a.kahakui@hawaii.gov

Purchasing

Chelsea Robillard
Buyer State of Idaho
State of Idaho, Division of Purchasing
650 W. State St. Room B15
PO Box 83720
Boise, ID 83720-0075
Phone: 208.332.1607
Fax: 208.327.7320
Email: chelsea.robillard@adm.idaho.gov

Arianne Quignon, State Contact
Buyer State of Idaho
State of Idaho Div of Purchasing
650 W. State St. Room B15
PO Box 83720
Boise, ID 83720-0075
Phone: 208.332.1604
Fax: 208.327.7320
Email: arianne.quignon@adm.idaho.gov

Purchasing

Philip Talley
Project Manager
Illinois Public Health Association
223 South Third Street
Springfield, IL 62701
Phone: 217.522.5687
Fax: 217.522.5689
Email: ptalley@ipha.com

Lanie Kepler
Executive Assistant for Projects and Programs
Illinois Public Health Association
223 South Third Street
Springfield, IL 62701
Phone: 217.522.5687
Fax: 217.522.5689
Email: Lkepler@ipha.com

Florida

Pharmacy

Darren Evans, PharmD, MPH, CPh
Bureau Chief
Bureau of Public Health Pharmacy
Division of Emergency Preparedness & Community Support
Florida Department of Health
104-2 Hamilton Park Drive
Tallahassee, FL 32304
Phone: 850.922.9036 Ext: 3010
Fax: 850.921.3608
Email: Darren.Evans@flhealth.gov

Georgia

Pharmacy

Michael Brinson, R.Ph
Central State Hospital
Lawrence Building
2900 Vinson Hwy SE
Milledgeville, GA 31062
Phone: 478.445.4043
Fax: 478.445.4052
Email: mbrinson@dhr.state.ga.us

Hawaii

Pharmacy

Bonnie A. Kahakui
HI State Department of Health
Tuberculosis Control Branch
1700 Lanakila Avenue
Honolulu, HI 96817
Phone: 808.587.4702
Fax: 808.832.5846
Email: bonnie.a.kahakui@hawaii.gov

Idaho

Pharmacy

Brady Dowding, Pharm.D., R.Ph
Idaho State Hospital South
700 East Alice
Blackfoot, ID 83221
Phone: 208.785.8446
Fax: 208.785.8458
Email: dowdingb@dhw.idaho.gov

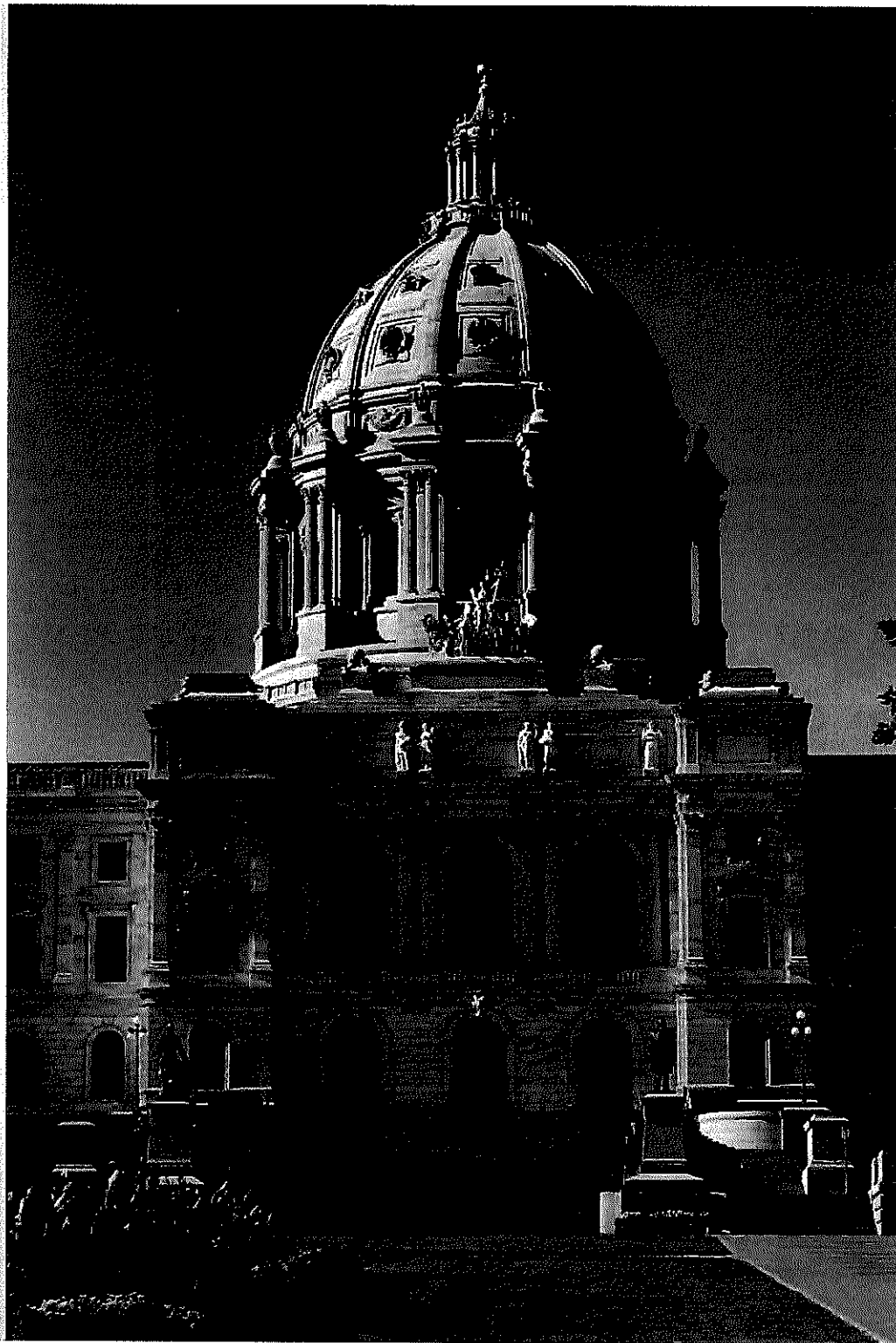
Illinois

Pharmacy

Please Contact MMCAP
Phone: 651-201-2420
Email: mn.multistate@state.mn.us

Illinois

City of Chicago



MMCAP

**Government
Serving
Government**

MMCAP Mission

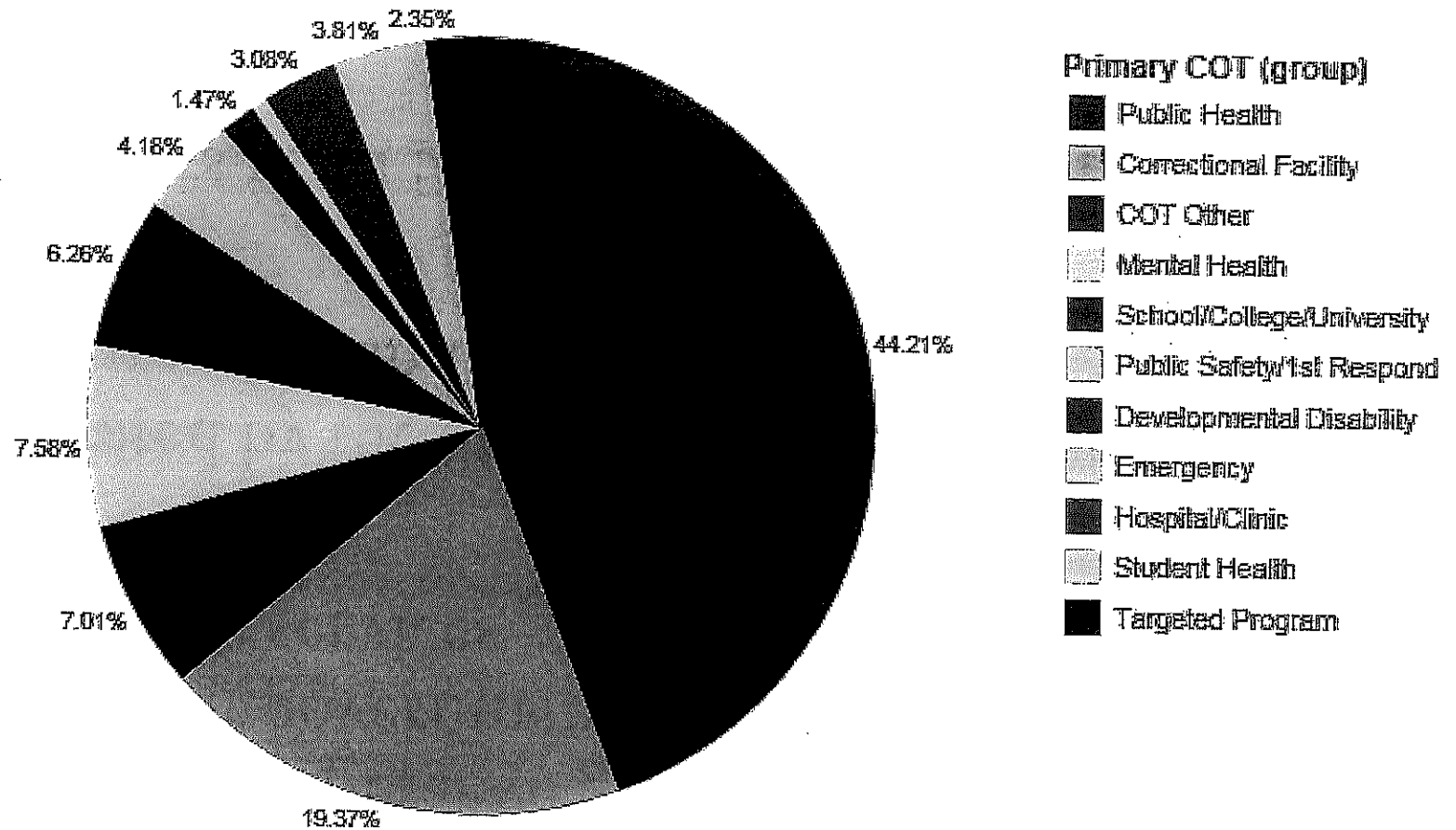
Minnesota Multistate Contracting Alliance for Pharmacy

Ensure best value for pharmaceuticals and health care products and services to government facilities across the nation.

What is MMCAP?

- National cooperative group purchasing organization (GPO) for government facilities that provide healthcare services
- Operated by the State of Minnesota, Office of State Procurement and self funded
- Members in all 50 states
- Membership is free and voluntary

Membership Profile



MMCAP is Member Driven

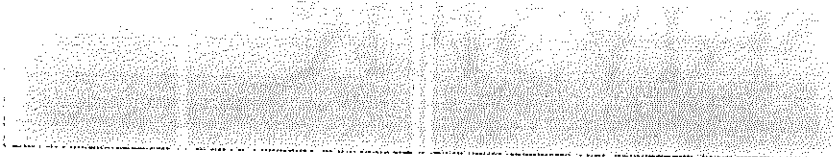
State Contacts

- Two representatives from each state (One pharmacy and one purchasing) act as liaison between MMCAP and its members
- Review membership applications and eligibility
- Evaluate pharmaceutical proposals at National Member Conference
- Assist with RFP strategy and award process
- Post MMCAP contracts on state's procurement web site

Advisory Board

- Eight member-elected representatives (Four pharmacy, four procurement)
- Ensure strategic direction is aligned with membership needs
- Voice of membership

MMCAP Benefits

- Reduced Costs for Products and Services
 - Free Membership!
 - Annual Wholesaler Shareback Credit
 - Senior Account Executive (SAE)
 - Member Controlled Formulary
 - Member Driven Leadership
 - Nationwide Peer Networking Opportunities
 - MN Procurement Guidelines Fit States' Requirements
 - Professional and Experienced Staff
- 

Pharmacy Program Offerings

Products	Services
Pharmaceuticals	Wholesale Distribution
Influenza Vaccine	Prescription Filling
General Vaccines	Repackaging
Diabetes Supplies	Returned Goods Processing
Nutritionals	Hazardous Waste Disposal
Vials and Containers	Invoice Auditing
Emergency Preparedness	Clinical Pharmacy Specialists

Healthcare Products & Services Program

Products	Services
Medical Supplies	Service for Med Equipment
Dental Supplies	Service for Dental Equipment
Drug Testing Products	Third Party Administration with SAMHSA Certified Labs and Legal Service
Condoms	
Laboratory Supplies	

Pharmaceutical Wholesalers

- States choose one of three wholesalers (Cardinal, Morris & Dickson and AmerisourceBergen)
- Cost of goods discounting on Brand and Generics
- Favorable delivery and return policies with advanced reporting options
- One-stop shopping for Pharmaceuticals, Vaccines and OTCs

MMCAP Shareback Credit

Vendor administrative fees are collected by MMCAP for its efforts in:

- Consolidating, maintaining and growing membership.
Standardized contracting with manufacturers and wholesalers.
Resolving member issues...
- A portion of vendor fees are used to fund MMCAP operations
- 100% of unused vendor fees are returned to MMCAP facilities as a wholesaler credit
- Amount returned is based on contract purchases
- MMCAP returns a much higher percentage of administrative fees to its members versus other GPOs
- MMCAP is a not-for-profit GPO

Cost Savings in Pharmacy

Recent market basket comparisons reveal significant MMCAP savings in key customer classes of trade:

University Student Health	Department of Corrections	County Jail	Department of Health	State Hospital
12.9%	5.9%	39.8%	10.7%	4.6%
10.7%	6.2%	26.7%	5.7%	2.5%
24.6%			46.3%	

Price validation and data integrity ensured through detailed item matching process, aligning purchase dates and payment terms.

Ensuring MMCAP's Superior Pricing

- Pharmaceutical Contracting Periods:
 - Generic every year
 - Brand every four years
- Aggressive price negotiations throughout contract term
- Leverage member volume purchases
- Monitor off-contract purchasing to identify products that should be added to contract
- Open and fair competition following stringent MN procurement law and policy
- Competitive pricing collected and analyzed
- WAC reports monitored for pricing changes

Contact Us

We are here to help ...

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