



August 30, 2018

Greg Roland
Assistant Fire Chief
Nassau County, Florida

Chief Roland,

Thank you for the opportunity to renew our COPCN to base and operate an air medical helicopter in Nassau County.

Med-Trans Corporation has enjoyed our almost 6 year relationship with Shands Jacksonville Medical Center d/b/a UF Health Jacksonville to provide helicopter service for their well-established TraumaOne Flight Program. Med-Trans began providing service to TraumaOne on January 3rd, 2013. Med-Trans and TraumaOne would like to continue to base one of our aircraft in Yulee, Nassau County. This base of operations provides North east Florida and South east Georgia an option for rapid safe, high quality care and transportation to definitive care when ground transport may not be advantageous due to time and distance. Med-Trans provides the aircraft, pilots, billing services, and maintenance technicians, while contracting with TraumaOne to provide the Medical Staff and program branding.

Since our founding in 1982, Med-Trans has always made a commitment to our safety culture, exceptional customer service and sound business model principles. This foundation and the exceptional support of our parent company, Air Medical Group Holdings, uniquely positions Med-Trans to offer unparalleled support for the development and enhancement of the TraumaOne program. Med-Trans will continue to provide a Bell 407 EMS helicopter with the most state of the art avionics and safety tools available. The aircraft is equipped with night vision goggles, terrain avoidance systems, and anti-collision devices. Our aviation training program, maintenance and dedication to safety is second to none in the industry.

Your primary contact throughout this process will be myself, by phone or email with the information below. Of course, your current contacts at TraumaOne will also be available. We at Med-Trans look forward to the opportunity to continue to work with you and your staff along with the TraumaOne team in the NE Florida EMS community.

Sincerely,

Gary Boullion
Regional Business Director
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